



AT HOME WITH VIK

Your Online Hub for All Your Real Estate Needs

Dear Neighbor,

Introducing our website, themoosaicollective.com, your online hub for real estate in Palm Beach County and South Florida. From searching properties to blogs, insights, inquiries and more, it is all in one place.

Search Homes

Blogs

Market Insights

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Thinking About Buying or Selling?

Here are the 3 things you need to know about today's Palm Beach County market.

IF YOU ARE BUYING

- 1 Get pre approved first.** Mortgage rates rose to about 7.3% this week, the highest since late 2023. Know your budget before you tour homes. We are connected with multiple lenders, so reach out to us for help getting pre approved.
- 2 Condo buyers have more choice.** With more condos and townhomes on the market, buyers have more options and more room to negotiate. We can help with a personalized search process.
- 3 Be ready to compete.** Nearly half of local homes are bought with cash. A clean, well prepared offer matters, and that is why you need a team ready to negotiate on your behalf.

IF YOU ARE SELLING

- 1 Values are holding strong.** Local sale prices are about 8% higher than a year ago, so many owners have built solid equity.
- 2 Price it right from day one.** Buyers are watching rates closely. Homes priced well from the start sell faster and attract stronger offers.
- 3 First impressions count.** Fresh paint, tidy landscaping and good lighting can make a real difference in how quickly your home sells.

Want to know what this means for you? [Let's talk](#)

MEET THE TEAM



Vik Moosai

TEAM LEADER

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★★★★★ See our Google reviews



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...and as always, welcome home!

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